Leadership In Organizations Yukl 6th Edition

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The new edition of Organizational Behavior includes a rich array of exercises, cases, and applied materials such as the Kouzes and Posner Leadership Practices Inventory and Pfeiffer Annual Edition exercises available in the OB Skills Workbook. It also focuses more on the hot topic of ethics throughout the entire book to ensure it is contemporary and engaging. The text also introduces two brand new key features 'Finding the Leader in You" and "Taking it Online". "Finding the Leader in You", discusses leading in the workplace in a personal and applied way. The goal is to make the material more relevant and applicable to today's readers. The "Taking it Online" feature will take the reader from the book to an online case, activity, self-assessment, or video clip of the leader they are reading about.

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This book is about leadership. The objective of this book is to share my knowledge of leadership with my readers. The best of knowledge is shared knowledge. I am glad to continue this journey of sharing my humble knowledge of leadership with those who are able to read this book and benefit from it. Dr. Asan Vernyuy Wirba has a career in leadership and Management for over 14 years, and Associate Professor of leadership and Management at the Department of Management and Information Technology (MIT), Jubail Industrial College (JIC), Royal Commission, Jubail Industrial City, Saudi Arabia, and has a wealth of experience in teaching, training, research, business, consulting and academic management. Dr. Wirba holds a Ph.D. from The University of Manchester, UK.

These chapters on 'Responsible Leadership' represent the latest thinking on a topic of increasing relevance in a connected world. There are many challenges that still remain when it comes to establishing responsible leadership both in theory and practice. Whilst offering conceptualisations for the improvement of leadership is a first and perhaps easier response, what is more difficult is to facilitate the actual change to happen. These chapters will not only generate interest in the emerging domain of studies on responsible leadership, but also will pave the way for future research in this area in the years to come. Previously Published in the Journal of Business Ethics, Volume 98 Supplement 2, 2011?

Effective leadership and management create significant impacts upon any organization in the modern business realm. To maintain competitiveness and success, those in leadership roles must develop new and dynamic initiatives to solve problems that arise. Comprehensive Problem-Solving and Skill Development for Next-Generation Leaders is a critical reference source for the latest academic research on the implementation of innovative qualities, strategies, and competencies for effective leadership and examines practices for determining solutions to business problems. Highlighting relevant coverage on facilitating organizational success, such as emotional intelligence, technology integration, and active learning, this book is ideally designed for managers, professionals, graduate students, academics, and researchers interested in research-based strategies for obtaining organizational effectiveness.

Unique in its focus, methodology, and impact, Strategic Leadership Across Cultures: The GLOBE Study of CEO Leadership Behavior and Effectiveness in 24 Countries is a must-have for those studying or practicing in the fields of global leadership, cross-cultural leadership, and organization studies. Reporting on research obtained during the third phase of the ten-year GLOBE project, the book examines strategic leadership effectiveness for executive and top-level management based on data from more than 1,000 CEOs and over 6,000 top management team members in 24 countries. Authors Robert J. House, Mary Sully de Luque, Peter Dorfman, Mansour Javidan, and Paul L. Hanges offer a series of propositions about executive leadership based on the unified theory —developed after the publication of the first GLOBE book—and empirically test these propositions. They provide evidence that leadership matters, executive leadership matters greatly, and that societal cultures influence the kind of leadership that is expected and effective.

A scrupulously researched and expertly organized leadership development manual. The overall content may greatly benefi t senior executives and HR directors. --Kirkus Review This book will be of major significance to senior managers who want to apply sophisticated thinking. Van Dongens exhaustively researched book is a valuable addition to leadership literature. Clarion Review If you like a highly-refined, in-depth plan, this is a rock-solid resource. It lays out meticulous and valuable strategies for recruitment, hiring, performance and talent development and includes specifi c models. Blue ink

Review This book explains the mechanics behind the development of leaders and how you can influence this in your company. It makes use of the breath of materials on leader and adult development to come up with one integrated model for practical use. As no model fits all situations, it is built in such a way that you can also confi gure it to fi t the uniqueness of your company. The book provides various insights into industrial applications, as well as three detailed business cases on how major players in their respective industry have set up their Leader Development system, and what we can learn from them. It uses various perspectives on the topic, learning from historical, and modern day examples as well as looking into the future. This book provides you the foundations for a solid understanding to base your informed decisions on. It provides three different models; the Human Capital Roadmap, linking the major Human Capital Management processes, the HEART model, a graphical display of the major Leader Development processes, and an in depth audit tool, allowing you to assess your Leadership Development processes in more detail, and fi nding your areas for improvement. These tools combined with the generated understanding enables you to obtain the needed handles to get a solid grip on your own Leader Development situation. This multi-facetted book serves a varied audience, from students, to experienced HR professionals, business leaders and CEOs, all interested in the major fi eld of interest to businesses today; how to create the next generation leaders for their company.

Theory and Practice of Leadership provides a comprehensive and critical review of the major theories of leadership and clearly lays out a more holistic understanding of leadership that integrates the disparate approaches and theories. Throughout the book, Roger Gill uses illustrative examples and cases, drawn from research and practice in the UK, mainland Europe, and the USA as well as Asia and elsewhere, enabling students to better relate the theories to real cases and their own experience. A clear picture of leadership theory and leadership development is set out through accessible language and a focus on bridging the gap between theory and practice.

Leadership: A Communication Perspective has been at the forefront of university and college leadership courses for nearly three decades, providing a compelling, authoritative introduction to leadership as a communication-based activity. The new edition continues the tradition of excellence with an up-to-date treatment of theory and research combined with practical, real-world advice for improving communication competence and leadership effectiveness. Relevant: The authors profile contemporary leaders and organizations like Alibaba's Jack Ma, Zappos' Tony Hsieh, Facebook's Sheryl Sandberg, Uber, The Container Store, Airbnb, Chipotle, the Waffle House, Nordstrom, and Google. Their presentation balances current scholarship and trends with historical perspectives to provide a fuller understanding of the study and practice of leadership. Comprehensive: Leadership and followership are examined in multiple contexts, including organizational leadership, public leadership, and leadership in groups and teams. Topics new to this edition include transcendent followership, the leadership skills approach, team coaching, escalation of commitment, invisible leadership, cultural intelligence, trigger events, and resilience. Full-featured: Self-Assessments measure readers' perceptions of personal leadership skills, communication style, cultural intelligence, motivation to lead, and more. Case Studies examine leadership situations and pose thoughtful questions that prompt students to apply their experiences and understandings. Research Highlights summarize seminal and recent scholarship. Chapter Takeaways reinforce important concepts and action steps. Application Exercises offer abundant opportunities to explore, practice, and reflect on chapter content. Cultural Connections discuss leadership expectations and behaviors in other cultures. Leadership on the Big Screen correlates chapter concepts with the themes of popular films and documentaries.

Appropriate for undergraduate and graduate-level courses in Leadership or Managerial Effectiveness. The most comprehensive survey of the major theories and research on leadership and managerial effectiveness in formal organizations with practical suggestions for improving leadership skills.

Renowned international experts Peter B. Smith, Mark F. Peterson, and David C. Thomas, editors of the The Handbook of Cross-Cultural Management, have drawn together scholars in the field of management from around the world to contribute vital information from their cross-national studies to this innovative, comprehensive tome. Chapters explore links between people and organizations, providing useful cultural perspectives on the most significant topics in the field of organizational behavior—such as motivation, human resource management, and leadership —and answering many of the field's most controversial methodological questions. Key Features Presents innovative perspectives on the cultural context of organizations: In addition to straightforward coverage of structures and processes, this Handbook addresses locally distinctive, indigenous views of organizational processes from around the world and considers the interplay of climate and wealth when analyzing how organizations operate. Offers an integrated theoretical framework: At the start of each substantive section, the Editors provide context for the upcoming chapters by discussing how prevalent cultures in different parts of the world place emphasis on particular aspects of organizational processes and outcomes. Boasts a global group of contributing scholars: This Handbook features contributing authors from around the world who represent an outstanding mix of respected, long-standing scholars in cross-cultural management as well as newer names already impacting the literature. Provides an authoritative agenda for the future development of the field: All chapters conclude with a list of promising avenues for further research and a focus on issues that remain unresolved. Intended Audience This Handbook is an ideal resource for researchers, instructors, professionals, and graduate students in fields of business, management, and psychology.

Leadership in Dangerous Situations provides in-depth coverage of the key psychological, social and organization factors that impact individual and organizational effectiveness for First Responders in dangerous environments. Leading scholars discuss how current theories and empirical research provides guidelines to help solve the challenges leaders are likely to face in dangerous contexts. This book is directed to First Responders leaders from the Military, Law Enforcement, Fire, Emergency Services and Not-for profit agencies working in dangerous areas. The purpose of this book is to assist the First Responders who risk their lives to serve the public, to prepare for the unique challenges of leading and operating in dangerous situations. Dangerous situations are environments where group members must routinely engage in events that place their physical and psychological well-being at risk to accomplish the organization's objectives. International scholars and practitioners from the military, law enforcement, fire and rescue, teamed together to address the unique challenges facing dangerous context leaders. Each chapter integrates theory and research with practical experience to address the various challenges these leaders will face while operating in dangerous situations. The intent is to provide practitioners an easily understandable guide, backed by scholarly findings, to prepare themselves and their organizations for the unique psychological, social, and physical challenges of leading and operating in dangerous contexts. The blending of theory and empirical research with practical experience clearly illustrates the principles of effective leadership in dangerous contexts Whether one is a young leader preparing for war, a seasoned commander with multiple combat tours, a Special Weapons and Tactics (SWAT) team leader, Emergency Medical Technician (EMT) supervisor, first line supervisor of a law enforcement patrol unit, or a lieutenant responsible for a shift of firemen, the challenges of leading people in contexts where life and death decisions are common are very similar. The purpose here is to provide the leader with a better understanding of what is required to lead in dangerous contexts. The contributing authors delve into the psychological, social, and physical factors that can impact the ability to lead, the ability of personnel to perform, and the organization's ability to accomplish the mission. In the end, the leader will take away not only a understanding of how leading in dangerous contexts is different than leading in contexts where lives are not on the line, but also gain a deeper understanding of why it differs, where commonalities occur, and – perhaps more importantly – how to prepare leaders, whether

military or civilian to guide their first responder organizations to perform successfully in dangerous situations.

Nursing Leadership & Management, Fourth Edition provides a comprehensive look at the knowledge and skills required to lead and manage at every level of nursing, emphasizing the crucial role nurses play in patient safety and the delivery of quality health care. Presented in three units, readers are introduced to a conceptual framework that highlights nursing leadership and management responsibilities for patient-centered care delivery to the patient, to the community, to the agency, and to the self. This valuable new edition: Includes new and up-to-date information from national and state health care and nursing organizations, as well as new chapters on the historical context of nursing leadership and management and the organization of patient care in high reliability health care organizations Explores each of the six Quality and Safety in Nursing (QSEN) competencies: Patient-Centered Care, Teamwork and Collaboration, Evidence-based Practice (EBP), Quality Improvement (QI), Safety, and Informatics Provides review questions for all chapters to help students prepare for course exams and NCLEX state board exams Features contributions from experts in the field, with perspectives from bedside nurses, faculty, directors of nursing, nursing historians, physicians, lawyers, psychologists and more Nursing Leadership & Management, Fourth Edition provides a strong foundation for evidence-based, high-quality health care for undergraduate nursing students, working nurses, managers, educators, and clinical specialists.

As global business systems are becoming ever more complex and they continue to grow and expand, it is increasingly more difficult to stand out as an effective and efficient leader. Dynamic Leadership Models for Global Business: Enhancing Digitally Connected Environments describes various models on how to become an outstanding leader in today's rapidly growing global business environments. This book seeks to provide positive instruction which illuminates a practical path to becoming a successful leader in such large and competitive markets. The approach is consistent with any existing leadership development program, or it may be undertaken as an individual initiative.

Publisher's description: Although there are many models of leadership available, none of the advice on leadership and leader effectiveness is comprehensive enough to be of genuine use to leaders and leadership development professionals ... until now. This important book offers concrete suggestions for how to guide organizations through rapidly changing and challenging conditions.

For undergraduate and graduate-level courses in leadership. An exploration of what makes an effective leader Leadership in Organizations, 9th Edition provides a balance of theory and practice as it covers the major theories and research on leadership and managerial effectiveness in formal organisations. Rather than detailing an endless series of studies or prescribing exactly how leaders must operate, it sticks to the major findings and offers recommendations for improving managerial effectiveness. Using this approach, readers understand the implications of their decisions and can determine the best courses of action specific to the situation. With new examples, citations, and guidelines for better clarity and presentation, the text is a relevant and useful tool for students who expect to become managers in the near future.

This text provides the most comprehensive survey of the major theories and research on leadership and managerial effectiveness in formal organizations with practical suggestions for improving leadership skills.

This book includes contributions from top scholars who outline the best leadership practices for the benefit of the practicing leader. Each chapter focuses on a specific area of leadership practice and ends with a set of "take away" best practices in each area—an executive summary in reverse—that will serve as a quick reference for those who might want to peruse chapters, but still extract the best practices, as well as a summary for those who thoroughly read each chapter. "Jay Alden Conger and Ronald Riggio have brought together a galaxy of sophisticated yet practical experts on leadership, stressing both the complexity and indispensability of both transactional and transforming leadership, with the blessing of the pioneering student of leadership, Bernie Bass." —James MacGregor Burns, professor emeritus, Willams College, and Pulitzer Prize winner

The first book to bring together both leadership and change theories, concepts, and processes, Leading Change in Multiple Contexts uses a consistent framework and the latest research to help readers understand and apply the concepts and practices of leading change. Key Features Brings together leadership and change concepts and practices in five distinct contexts—organizational, community, political, social change, and global Draws from a wide range of classic and recent scholarship from multiple disciplines Includes the perspectives of change and leadership experts Offers real-life vignettes that provide examples of leading change in every context Provides readers with application and reflection exercises that allow them to apply leadership and change concepts to their experiences Leading Change in Multiple Contexts is designed for undergraduate and graduate courses in Change Management, Leadership, Organizational Behavior, Organizational Development, and Leadership and Change offered in departments of business, education, communication, and public administration, as well as programs focusing on leadership, public policy, community activism, and social change.

Are leaders morally special? Is there something ethically distinctive about the relationship between leaders and followers? Should leaders do whatever it takes to achieve group goals? Leadership Ethics uses moral theory, as well as empirical research in psychology, to evaluate the reasons everyday leaders give to justify breaking the rules. Written for people without a background in philosophy, it introduces readers to the moral theories that are relevant to leadership ethics: relativism, amoralism, egoism, virtue ethics, social contract theory, situation ethics, communitarianism, and cosmopolitan theories such as utilitarianism and transformational leadership. Unlike many introductory texts, the book does more than simply acquaint readers with different approaches to leadership ethics. It defends the Kantian view that everyday leaders are not justified in breaking the moral rules.

This book is about leadership from an Islamic and Western perspective. The objective of this book is to examine leadership from the Western perspective through the eyes of some scholars of leadership. From the Islamic perspective, leadership is examined against the background of the Holy Quran and the Sunnah of our Beloved Messenger Prophet Muhammad (PBUH), as well as the guided Caliphs and previous Prophets of Allah starting from Prophet Adam (PBUH) up to Prophet Muhammad (PBUH). This book is for everyone irrespective of their background and what they do in life. At the same time it is a guide for those who aspire to be leaders purely for the pleasure of Allah on earth and who take their jobs and every activity as a form of worship without expecting anything in returned like power or money.

Capitalizing on significant developments in social science over the past twenty years, this book explores both the positive

and negative aspects of power, identifying opportunities and threats. It shows how managers and employees can manage power in order to make it a constructive force in organizations.

Are you looking for greater effectiveness and meaning as a leader? In A Leadership Journey, author Dr. K. A. Leahy brings together biblical principles and modern strategic leadership practices into a new framework called Upward, Inward, Outward, and Forward. He challenges the modern perspective of leadership in the marketplace, suggesting that all honorable work, regardless of profession, can be of eternal value to God. Are you wondering how to find greater peace and rest while meeting the demands of your career? A Leadership Journey provides useful guidance for a balanced lifestyle of leadership that could dramatically transform your thinking about your career and help you lead in a manner more closely aligned with Gods purposes. Take a leadership journey to places you may have never gone before. Fulfill a greater purpose as you learn to lead by following. Dr. Leahys book has the makings for awakening a sleeping giantChristiansand primarily those who are engaged in the marketplace Monday thru Friday. As a devoted Christian, husband, and father, with over thirty years of marketplace experience Dr. Leahy practices what he is calling for others to live. Upward, Inward, Outward, and Forward is filled with biblical principles. I highly recommend it to anyone who wants to move forward. Dr. Eugene T. Wilson Dr. Eugene T. Wilson is an ordained minister, church consultant, and author of Realign: God -Called Leaders and Their Purpose and Seventy: Everyone Needs a Team.

In the public and nonprofit arenas, leaders face the unique challenge of protecting the public interest while implementing organizational change initiatives. To succeed, these leaders must build organizations that are "change-centric," carefully weigh and prepare for the risks of change, and develop a change-oriented leadership style that authors Kee and Newcomer call transformational stewardship. A comprehensive approach to leading change, Transforming Public and Nonprofit Organizations: Stewardship for Leading Change provides public and nonprofit leaders and students of leadership, management, and organizational change with theoretical knowledge and practical tools for accomplishing change goals while protecting the broader public interest. This insightful and useful guide offers: An introduction to the change-oriented leadership concept, transformational stewardship An easy-to-follow model for initiating change in the public interest Case studies, practical tips, and resources for additional learning An organizational assessment instrument to gauge readiness for major change A 360-degree assessment instrument to identify individual leadership strengths and areas for improvement

This accessible and comprehensive textbook is designed specifically to develop students' understanding of leadership in a variety of contexts. Assuming no prior experience of leadership in the business world, this book is a must-read for students embarking on their study of leadership, while thinking ahead to their own future employment. The book is divided into two clear parts, to logically guide the reader through the key theoretical models of leadership, as well as the issues and themes that surround the subject. Part 1 clearly examines the main theories in the field, including situational and contingency theories, behavioural models, and trait theory, while Part 2 draws on a number of different themes to add depth to the theoretical ideas discussed, such as diversity, power, and ethics. This structure ensures a fundamental understanding of the basics of the subject, as well as a comprehensive grasp of relevant contemporary issues. To help to interpret the key theories, the book also illustrates leadership in action using a wealth of diverse case studies. Examples have been carefully selected to highlight the practical application of leadership theory, both in a formal business context and in everyday life, and dispel the common misconception for students new to leadership that it is only for the 'great and good'. Case studies are from the world of politics, entertainment, and sport; from Jeremy Corbyn, Quentin Taratino, and Oscar Pistorius, to the NHS, Queen Elizabeth I, and Caitlyn Jenner. These case studies explore leadership across a variety of contexts and cultures, giving students the broad perspective they need to consider the subject critically. Pause for thought boxes, self-test questionnaires, and assignment questions encourage students to reflect on the theories and practices they've learned about and how such concepts and issues might apply in their own approach to leadership. Together with the lively writing style, stimulating case studies, and further learning features, this allows students to fully engage with the subject and use the book as an essential tool in their leadership studies. This book is accompanied by an Online Resource Centre featuring: For students: Multiple choice questions Flashcard glossaries Web links For lecturers: PowerPoint slides Lecturer guide Video links

Often it seems that people place a spotlight on leaders and disregard the probability that the success of the organization lies somewhere in the followers. However, literature on followership is often overlooked and research on it ignored. As organizations rapidly change, it is essential to understand organizational change through simultaneous discussions of both leaders and followers and the roles they play in the ultimate success of the company. Leadership and Followership in an Organizational Change Context is a pivotal reference source that establishes the concept and definitions of leadership and followership in the context of organizational change and discusses the leadership and followership styles that can contribute to organizational effectiveness. While highlighting topics such as leadership style, employee engagement, and succession planning, this book is ideally designed for managers, executives, directors, upper-level management, business professionals, academicians, researchers, industry professionals, and students seeking current research on the types of changes that organizations are facing and how such changes can be managed.

The workplace in the 21st-century is technological and multi-cultural. Work is often accomplished in teams. This work provides students with an up-to-date knowledge based that will enable them to apply the principles of I-O psychology to themselves, supervisors, subordinates and fellow workers.

The second edition of Sales Force Management: Building Customer Relationships and Partnerships prepares students for professional success in the field. Focused on the areas of customer loyalty, customer relationship management, and sales technology, this practical resource integrates selling and sales management while highlighting the importance of teamwork in any sales and marketing organization. The text presents core concepts using a comprehensive pedagogical framework—featuring real-world case studies, illustrative examples, and innovative exercises designed to facilitate a deeper understanding of sales management challenges and to develop stronger sales management skills. Integrating theoretical, analytical, and pragmatic approaches to sales management, the text offers balanced coverage of a diverse range of sales concepts, issues, and activities. This fully-updated edition addresses the responsibilities central to managing sales people across multiple channels and through a variety of methods. Organized into four parts, the text provides an overview of personal selling and sales management, discusses planning, organizing, and developing the sales force, examines managing and directing sales force activities, and explains effective methods for controlling and evaluating sales force performance.

CEO succession represents a challenge for many companies. The leadership style of the new CEO impacts employees' attitudes which, in turn, might be biased by the comparison employees make with their previous CEO. Cristina Pratelli investigates how and why leadership style (dis)similarity between the predecessor and the successor develops and affects successor leadership effectiveness. After a literature review and a theoretical model, she presents results from a quantitative study with SMEs in Switzerland as well as a qualitative multiple-case study with family businesses based in Germany, Italy, and Switzerland. This work offers new insights into CEO selection, leadership development, and the effectiveness of organizations.

How are leaders successfully managing competitive companies in the 21st Century? Gulati/Mayo/Nohria's MANAGEMENT, 1E, by award-winning instructors and prominent Harvard business experts, addresses the many integrated facets in answering this key question to help you

effectively prepare for successful leadership now and in the future. As a manager, you will be confronted with challenges and opportunities that are more dynamic and complex than ever before. As a leader in any business role, you need to understand how to harness technological advances, manage and lead a dispersed and diverse workforce, anticipate and react to constant competitive and geopolitical change and uncertainty, compete on a global scale, and operate in a socially responsible and accountable manner. Gulati/Mayo/Nohria's MANAGEMENT, 1E demonstrates the mutual interconnectivity between three key facets of management: strategic positioning, organizational design, and individual leadership. The book presents management from a tangible, integrated, and current perspective, teaching you to visualize how strategy informs leadership and how leaders influence strategic positioning and, ultimately, manage performance. Available with InfoTrac Student Collections http://gocengage.com/infotrac. Important Notice: Media content referenced within the product description or the product text may not be available in the ebook version.

To be successful, business leaders should be familiar with the emerging digital technologies that are contributing to the global business environment. All leaders must develop fresh capabilities if they are to successfully direct their communities through the emerging era of social digital connectivity and global dynamic complexity. Impact of Emerging Digital Technologies on Leadership in Global Business combines relevant theoretical and practical frameworks with the latest research and best practices regarding emergent digital technologies. This book is an essential reference source for professionals, researchers, academics, and students who want to improve their understanding of the strategic role of emerging digital technologies in the success of global business.

"AN IMPORTANT BOOK ABOUT MOTIVATION FROM A PROVEN MOTIVATOR." —JACK WELCH Yum! Brands CEO David Novak learned long ago that you can't lead a great organization of any size without getting your people aligned, enthusiastic, and focused relentlessly on the mission. But how do you do that? There are countless leadership books, but how many will actually help a Taco Bell shift manager, a Fortune 500 CEO, a new entrepreneur, or anyone in between? Over his fifteen years at Yum! Brands, Novak has developed a trademarked program—Taking People with You—that he personally teaches to thousands of managers around the world. He shows them how to make big things happen by getting people on their side. No skill in business is more important. And Yum!'s extraordinary success (at least 13 percent growth for each of the last ten years) proves his point. Novak knows that managers don't need leadership platitudes or business school theories. So he cuts right to the chase with a step-by-step guide to setting big goals, building strong teams, blowing past your targets, and celebrating after you shock the skeptics. And then doing it again and again until consistent excellence becomes a core element of your culture.

This book introduces leadership and organizational scholars to the potenial of complexity science for broadening leadership study beyond its traditional focus on leaders' actions and influence, to a consideration of leadership as a broader, dynamically and interactive organizing process. The book offers a primer on complexity science and its applications to organization studies, and compares the logics of complexity science with those underlying traditional leadership approaches. It describes methodological approaches for studying leadership from a complexity perspective, and offers examples of applications of complexity science to leadership theory. Chapters are written by top scholars in complexity and leadership theory.

How do leaders influence others? Although they sometimes appeal directly to good reasons, which we associate with rational persuasion, leaders also use guilt, pressure, flattery, bullying, and rewards and punishment—all to get the behaviors that they want. Even when leaders refrain from outright lying, they are nevertheless known to practice something approaching, perhaps reaching, the level of manipulation. Influence therefore presents a serious ethical problem across leadership contexts. Leadership and the Ethics of Influence argues that influence puts leaders at risk of using people. It is generally disrespectful of autonomy to figure out what makes people "tick" in an effort to "handle" them. In contrast with physical force, influence works through agency, not around it. Despite this feature of influence—and, to a large extent because of it—the everyday influence associated with leadership is often morally troublesome. What matters morally is not only whether agency is bypassed or overridden but also who is ultimately in control. This book uses philosophy and leadership studies to show how leaders across different contexts can be justified in getting followers to do things. Connecting moral theory to leadership theory, and especially to charismatic leadership, authentic leadership, transforming leadership, and ethical leadership, this book is essential reading for leadership scholars, students, and practitioners.

Lecturers/Instructors - Request a free digital inspection copy here Making a case for a reflexive approach to leadership, the authors draw upon decades of carrying out in-depth studies of professionals trying to "do" leadership. Through interviews with managers and their subordinates, getting a good understanding of organizational context, and critically interpreting their observations considering both leadership theories and a wealth of other perspectives, their celebration of reflexivity is used to question dominant leadership thinking. Considering and challenging various departures from lines of reasoning results in a book that draws upon rich empirical material and which has a number of new, provocative, critical and constructive ideas that help to develop sharper and more thoughtful thinking and practice - both in academic and practical contexts. Suitable for leadership and organisation courses at upper-level undergraduate and upwards (including MBA-classes and Executive Education) and a thought provoking read for practitioners and management development professionals interested in leadership thought.

In this update of the ideal introduction to the library profession, the core competencies of professional librarians are presented in 14 essays supplemented with foundational principles and context. • Updates a core textbook and introduction to the profession that will be useful for almost all LIS programs and new librarians • Brings together the work of authors who are experts in various core areas • Provides content based on an analysis of emerging trends and issues • Includes key resources for further reading

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